

# CONSTRUCTECH

Identifying Automation and Technology Solutions

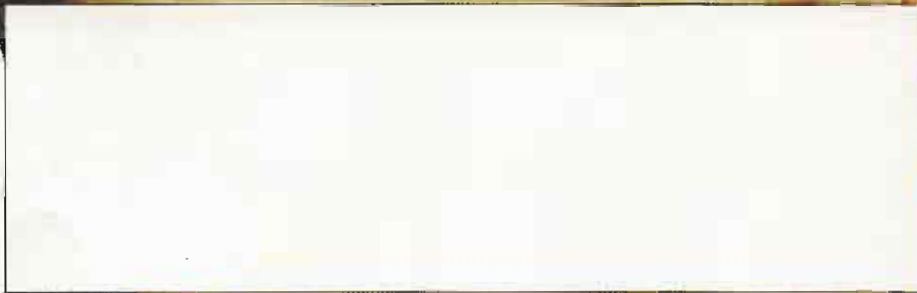
July 2007, Volume 10, Number 7

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by Constructech Staff

**N**ow in its fifth year, *Constructech's* Hottest Companies is clearly one of the top resources used by leading contractors and owner organizations in their evaluation of technology and automation providers in the market.

As the construction industry continues to adopt technology with greater consistency, the 22 technology providers selected in this year's competition are a big reason why. These companies have clearly demonstrated their ability to evolve their solutions to fit the changing demands of this market while never losing sight of the most important aspect of adopting technology: usability.

Many of these companies have a long and rich history serving the construction

industry. Their solutions have evolved throughout the years. And, in fact, many are using open architectures and robust database technologies in order to eliminate the complexities for clients establishing integration across the enterprise.

Mobility has long been a critical component to success in construction. The ability to record data from the field and communicate in realtime to the home office quickly and accurately each and every time is clearly the next frontier in this market. As you will see, many of the companies listed this year have developed unique, and in some cases patent-pending, technology that takes the pain and cost out of mobilizing the workforce.



## SMOKIN'

A look back at companies which received the Hottest Companies honor most often.

5 Meridian Systems	3 CMiC
5 Primavera Systems	3 Deltek
4 Accubid Systems	3 Intuit
3 Corecon Technologies*	3 Sage Software
3 Autodesk	3 WennSoft

\*Also tabbed Company to Watch in 2003 & 2005.

Among the winners this year, some companies are providing real solutions to such hot button topics as BIM (building information modeling) and green building; some are extending their reach to new customer segments; while others continue to capitalize on adding features and functionality and/or forging partnerships in order to further enhance core offerings.

Indeed, the 10 companies selected as Companies to Watch and the one company selected as Up & Coming are also providing some very interesting technology to contractors and owner organizations. With these companies, it was a matter of either the editors not being

overly familiar with the technology providers; the technology being very niche; the vendors themselves undergoing some type of transition in the market; or in the case of Up & Coming, they are just too new to the market for our editors to make an accurate assessment of their offerings.

Each year, the editors of *Constructech* are proud to offer a little guidance to those companies looking to make technology assessments. With many new initiatives on the horizon and exciting technologies available, we are once again excited to present readers with the technology vendors we consider to be the crème of the crop in 2007.

## HOTTEST COMPANIES

<p><b>Accubid Systems</b> Concord, Ont. <a href="http://www.accubid.com">www.accubid.com</a></p>	<p>Version 8 of Accubid's family of estimating products continues to provide a strong set of tools for thousands of electrical and mechanical contractors across North America. To read more on what the editors have to say about Accubid turn to page 32.</p>
<p><b>Adobe Systems Inc.</b> San Jose, Calif. <a href="http://www.adobe.com">www.adobe.com</a></p>	<p>Alongside collaborative tools Adobe Connect and Adobe 3D, Adobe is working to promote the PDF as the de facto format for data exchange in the AEC industry.</p>
<p><b>Autodesk Inc.</b> San Rafael, Calif. <a href="http://www.autodesk.com">www.autodesk.com</a></p>	<p>A partnership with the U.S. Green Building Council, aimed at making sustainable design efficient through technology, is among the highlights this past year.</p>
<p><b>CMiC</b> Toronto, Ont. <a href="http://www.cmic.ca">www.cmic.ca</a></p>	<p>Typically targeting large construction firms, this firm has unveiled CMiC Emerging, aimed at managing financial and project data for smaller companies. To read more on what the editors have to say about CMiC turn to page 22.</p>
<p><b>Construction Imaging Systems</b> Rocky Mount, N.C. <a href="http://www.construction-imaging.com">www.construction-imaging.com</a></p>	<p>As imaging gains in popularity, this firm has pioneered scalable document and content management that integrates with many third-party solutions to the market. To read more on what the editors have to say about CIS turn to page 24.</p>
<p><b>Corecon Technologies Inc.</b> Huntington Beach, Calif. <a href="http://www.corecon.com">www.corecon.com</a></p>	<p>New integration with leading financial packages, a revamped architecture, and handheld functionality are among the enhancements to Corecon's product line. To read more on what the editors have to say about Corecon turn to page 32.</p>
<p><b>Data Builder Inc.</b> Des Moines, Iowa <a href="http://www.databuilderinc.com">www.databuilderinc.com</a></p>	<p>It has achieved integration at the document level and addresses the challenge of centrally managing all project documentation in one secure location. To read more on what the editors have to say about Data Builder turn to page 33.</p>
<p><b>Deltek</b> Herndon, Va. <a href="http://www.deltek.com">www.deltek.com</a></p>	<p>Visualization features added to the latest version of Deltek Vision aggregates data from across many reports into a single page view, allowing managers to focus on key issues.</p>
<p><b>Foundation Software Inc.</b> Cleveland, Ohio <a href="http://www.foundationsoft.com">www.foundationsoft.com</a></p>	<p>It prides itself on receiving its largest revenue growth year in dollars during 2006 through strong product growth, as opposed to acquisition or competitor product rollups. To read more on what the editors have to say about Foundation turn to page 33.</p>
<p><b>GradeBeam</b> Chicago, Ill. <a href="http://www.gradebeam.com">www.gradebeam.com</a></p>	<p>Selected to provide communication services for the World Trade Center Transportation Hub is one of the impressive installations of its technology. To read more on what the editors have to say about GradeBeam turn to page 26.</p>
<p><b>Hard Dollar Corp.</b> Tempe, Ariz. <a href="http://www.harddollar.com">www.harddollar.com</a></p>	<p>Its new solution built on open, scalable technology manages the full lifecycle of a project, from estimate through completion, for heavy/highway contractors.</p>
<p><b>HCSS</b> Houston, Texas <a href="http://www.hcss.com">www.hcss.com</a></p>	<p>Continual upgrades to estimating, field management, and resource tracking products clearly shows it is in tune with the needs of heavy/highway contractors. To read more on what the editors have to say about HCSS turn to page 28.</p>
<p><b>HeadsUp Technologies</b> Overland Park, Kan. <a href="http://www.headsuptech.com">www.headsuptech.com</a></p>	<p>This technology firm uniquely integrates field reporting, CPM (critical path management) scheduling, and document management into a single Web accessible database. To read more on what the editors have to say about HeadsUp turn to page 34.</p>
<p><b>McCormick Systems</b> Chandler, Ariz. <a href="http://www.mccormicksys.com">www.mccormicksys.com</a></p>	<p>Consistently addressing the needs of the electrical contractor market, it has rolled out a line of estimating solutions for work in home and building automation. To read more on what the editors have to say about McCormick turn to page 34.</p>

**Meridian Systems**  
Folsom, Calif.  
[www.meridianlansystems.com](http://www.meridianlansystems.com)

Operating independently, it continues to add customers and expand its partner network; integrating its technology with other key areas of the enterprise. To read more on what the editors have to say about Meridian turn to page 35.

**Primavera Systems**  
Bala Cynwyd, Pa.  
[www.primavera.com](http://www.primavera.com)

Recent acquisitions of ProSight and Pertmaster should provide this project management and scheduling powerhouse with an end-to-end project and portfolio management solution.

**Procore Technologies**  
Santa Barbara, Calif.  
[www.procore.com](http://www.procore.com)

Procore's technology allows users to view project schedules generated in Microsoft Project, Primavera, Primavera SureTrak, or OmniPlan via the Web. To read more on what the editors have to say about Procore turn to page 35.

**Sage Software**  
Beaverton, Ore.  
[www.sagetimberlineoffice.com](http://www.sagetimberlineoffice.com)

Sage continues to enhance the Master Builder product line, which it acquired last year, while releasing significant improvements to its Sage Timberline Office product suite.

**Skire**  
Menlo Park, Calif.  
[www.skire.com](http://www.skire.com)

Anheuser-Busch, Chicago Transit Authority, and Columbia University are a sampling of customers that signed up to use lifecycle management in 2006 alone. To read more on what the editors have to say about Skire turn to page 30.

**ToolWatch Corp.**  
Englewood, Colo.  
[www.toolwatch.com](http://www.toolwatch.com)

The release of ToolWatch Enterprise, a Web-based system for tracking and managing tools across the organization, takes tool tracking technology to the enterprise level.

**U.S. COST**  
Atlanta, Ga.  
[www.uscost.com](http://www.uscost.com)

Sales of U.S. Cost's Web-based estimating and cost management system Success Enterprise have reached its highest levels in the past 12 months.

**Viewpoint Construction Software**  
Portland, Ore.  
[www.viewpointcs.com](http://www.viewpointcs.com)

Viewpoint's integrated accounting, operations, project management, and document management solution is built with an open database architecture, helping facilitate better communication and integration across the enterprise.

## COMPANIES TO WATCH \*Read what editors have to say on p36.

<b>Austin Lane Technologies Inc.</b>	Denton, Texas	<a href="http://www.austinlane.com">www.austinlane.com</a>
<b>AVEVA Group PLC</b>	Houston, Texas	<a href="http://www.aveva.com">www.aveva.com</a>
<b>Bluebeam Software Inc.</b>	Pasadena, Calif.	<a href="http://www.bluebeam.com">www.bluebeam.com</a>
<b>ConEst Software Systems</b>	Manchester, N.H.	<a href="http://www.conest.com">www.conest.com</a>
<b>*e-Builder Inc.</b>	Plantation, Fla.	<a href="http://www.e-builder.net">www.e-builder.net</a>
<b>eSUB Inc.</b>	San Diego, Calif.	<a href="http://www.esubinc.com">www.esubinc.com</a>
<b>Expesite</b>	Columbus, Ohio	<a href="http://www.expesite.com">www.expesite.com</a>
<b>*iBEAM Systems Inc.</b>	Boise, Idaho	<a href="http://www.ibeamsystems.com">www.ibeamsystems.com</a>
<b>Quest Solutions</b>	Sarasota, Fla.	<a href="http://www.questsolutions.com">www.questsolutions.com</a>
<b>Xora</b>	Mountain View, Calif.	<a href="http://www.xora.com">www.xora.com</a>

## UP & COMING

<b>Vela Systems</b>	Boston, Mass.	<a href="http://www.velasystems.com">www.velasystems.com</a>
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